

1898

## WHOLESALE PRICE LIST

~ SPRING, 1898 ~

# HILLSIDE NURSERY



AND \_\_\_\_\_

ESTABLISHED  
1873...

# FRUIT FARM

WM. C. BABCOCK, Proprietor

BRIDGMAN, BERRIEN CO., MICHIGAN

Wholesale Grower of High Grade...

## Fruits and Plants

— 1898 NO SCALE  
NO YELLOWS  
NO ROSETTE

### Our Specialty

Is the propagation of Small Fruits for which we have particularly natural advantages of soil, climate, location and long experience.

Packing Free of Cost. 50 at 100 Rates, 500 at 1,000 Rates.

### Copy of Certificate of Inspection.

MICHIGAN STATE BOARD OF AGRICULTURE.

No. 36.

October 30, 1897.

THIS IS TO CERTIFY, that I have examined the nursery stock and premises of Wm. C. Babcock, of Bridgman, Mich., and find no indication of San Jose scale or any dangerous insect pest or fungus disease.

U. P. HEDRICK,

State Inspector of Nurseries and Orchards.

## ... TERMS ...

The terms of payment are cash with order, or at least one-third, and balance before shipment. Remit with postal or express order, registered letter or draft on Chicago or New York.

*We never substitute* without instructions from purchaser.

We offer no chromos or prize packages as an inducement to buy our plants, but give our patrons more than their value in quality of stock, careful packing, etc.

We have unsurpassed facilities in central locations for storing and packing, and numerous routes for shipping to all parts of the country, with express and freight rates as low as those of any other establishment.

Our responsibility ceases on delivery of goods at railroad or express office.

Should any stock prove not true to name we will either refund the purchase money of same, or replace the stock with stock true to name free, but are not liable for further damages, and while we are exercising great care to prevent mixtures the above is to be a condition on which all stock is delivered.

We have not a plant celled or healed out; all will be freshly dug same day shipped. Will begin about March 25. Would advise orders sent in early.

## OUR LOCATION.

Bridgman is eleven miles south of St. Joseph. Our office and grounds are one mile north of the Chicago & West Michigan depot, on the St. Joe drive.

Our advantages in shipping are unsurpassed in the United States. Time, only three hours run to Chicago over the C. & W. M. railroad. Via St. Joseph by the great Graham & Morton elegant steamers twice a day.

Within fifty miles the Chicago & West Michigan connects with all the trunk lines, east, west, north and south, to-wit: At Benton Harbor with the Big Four; at St. Joseph with the Vandalia (Penn. R. R.); at New Buffalo with the Michigan Central; at LaPorte, Ind., with the L. S. & M. S. and Lake Michigan Western; at Belfast with the L. E. & W.; at McGee with the Wabash; at Westboro with the Chicago & Grand Trunk and B. & O.; at Hanna with the Pitts. & Ft. Wayne, at Thomaston with the Nickle Plate; at La Crosse with the Pan Handle, Monon and C. & I. C.

Our express is the American, which connects with all the above lines within one hour. The company gives a discount of 20 per cent which all of you get the benefit of. I do not send anything by mail, as it is necessary to strip and trim which injures the crown of the plant.

With the prices I quote, and the express charges low, I think it will reach all. I do not send plants C. O. D.

We are able at any time in the season to supply any quantity of select fruit to-wit: Berries, Apples, Peaches, Pears and Grapes of our own growing, fresh.

Our farm and nursery is one mile from Lake Michigan.

To estimate the number of plants required for an acre, at any given distance multiply the distance between the rows by the distance between the plants which will give the number of square feet allotted to each plant, and divide the number of square feet in an acre (43,560) by this number. The quotient will be the number of plants required.

Cane plants are packed in boxes with straw, moss and wood pulp.

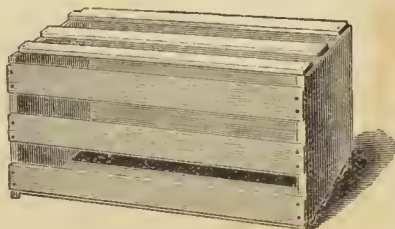
Strawberry plants are packed in our Eureka Crates with moss and straw, and with tops exposed to the air.

All strawberries and small fruit plants tied in bunches, 25 plants each.

In conclusion, I wish to say, the following varieties I have cultivated in field culture. Some sorts that do well here may not be a success in some other locality, but it is not my desire to mislead or disappoint any one. My strawberry plants are grown on new ground, in solid blocks of varieties, expressly for plants and will be taken up solid, not weakened runners, that are sold at low prices.

I take pleasure in recommending to my patrons the list of advertisers gracing my pages with their "ads" collectively. I can, from business acquaintance with them, say, should you favor them with your confidence, it will not be misplaced. Would advise all to order early.

Send for estimates on very large quantities.



EUREKA CRATE.

## ~ Testimonials ~

New Philadelphia, Ohio, April 24, 1897

My Dear Sir:—Plants arrived this evening in best of condition. All are fine and the Brandy wine the largest plants I ever saw. Your plan of packing is all right. The raspberry plants are also large and very choice. Don't see how you can produce such plants for the money. The order is complete except 150 Bismark strawberry, 100 Lucretia dewberry and the ½ doz. gooseberry plants. Am quite desirous of getting a few at least of the Bismark, and if you cannot spare 150 send what you can if only a dozen. Send by express. Express charges only \$1.45 very low for 26,000 plants. Many thanks. They come just in time. Thanks for the extra Kyle No. 1. I should have ordered a few of the Mayflower as I wish to get the very earliest for my high hill ground. Please send a dozen plants with balance. Truly Yours,

G. L. Tinker, M. D.

Kinmundy, Illinois, Aug. 19, 1897

My Dear Sir:—Your plants pleased Our Horticultural Visitor. Truly Yours,  
E. G. Mendenhall.

Winnipeg, Canada, April 22, 1897

Dear Sir:—Plants arrived in good order. Yours Truly,  
F. Francis.

[The plants were only five days in transit and are not paid for yet.]

Fair Oak Farm, Monroe, Mich., April 28, 1897

Dear Sir:—The strawberry plants reached me in good condition and are already showing signs of growth. I am much pleased with your filling of the order and desire to express my sincere thanks for the extras sent. The twenty-five "Splendids" are starting out vigorously and promises to do wonders. My only regret is that I did not receive your catalogue which I shall prize for its very full descriptions, at an earlier date. You would then have received an order which went eastward. However I shall remember you next spring. I am particularly anxious for a patch of the Ohmer blackberry, as well as some new varieties of currants. Again thanking you I remain, Very Respectfully, Ira R. Grosvenor.

Morris Plains, New Jersey, May 15, 1897

Dear Sir:—Your strawberries arrived in good season and in fine condition. We loosened the bunches a little and set them in a tub of black muck and water for 24 hours. They are almost every one in blossom and I do not think I have lost one plant. Thank you very much. Mrs. L. W. Bloodgood.

Henrietta, O., April 13, 1896

Dear Sir:—I am in need of 700 Gregg, and 100 Ohio raspberry plants. As it is getting late and I do not know but you are out of plants at this time I will not enclose check. If you have them and will send me at once, by freight to Kipton, Ohio, with tracer I will remit on receipt of your bill. I need them to fill some orders that ought to go at once. I find I am short that many. I send you this as a trial order and if plants are nice and nicely packed you may consider me a regular customer. Please do not delay, I will not disappoint you but will send check on receipt of bill. Hoping to hear from you soon I am, Yours Very Truly, S. P. Shepaed.  
[This bill filled April 14, '96 as requested, but not paid for yet.]

New Canaan, Ct., April 23, 1897

Dear Sir: I received your order just three days ago and was very much pleased with them. I am very much obliged for the extras you sent me and hope I will have good success. I am Your Sincere Friend, Lester S. Avery.

Hayfield, Pa., May 1, 1897.

Dear Sir:—Received the plants Monday and found them nice and all O. K. Some years ago I sent an order to a party in your place and plants were very unsatisfactory. Sent an order for 100 plants to another party at your town this season, plants to be sent by mail. The 100 plants arrived with four cents postage and were small plants and nearly dead. Not 25 of them are now alive. Shall take pleasure in recommending you and your plants to my fruit growing friends. Yours Truly, D. H. Lefever.

Madison, Wis., April 24, 1897

Dear Sir:—I received the plants forwarded by you April 20, in fine condition and they are now growing in my ground. B. F. Adams.

Nashville, Tenn. April 30, 1897

Dear Sir:—Please accept thanks for plants which arrived today. Plants No. 1 in every respect. Yours, W. C. Callahan

Holly, Mich., April 28, 1897

Dear Sir:—Plants received all right. Thanks. Yours Truly, A. M. Eddy.

Boston, April 28, 1897

Dear Sir:—Received berry plants all right in good condition and thanks for extras and prompt shipment. I will test these on my grounds and hope to plant more next season. Yours Truly, Henry Oppermann.

Fairfield, Iowa, March 4, 1897

Dear Sir:—Enclosed find \$1.50 for which please send me 100 Eureka raspberries. I bought 100 Palmer of you two years ago, you gave good count and fine plants not one died; hence I come again. I remain Yours, A. L. Stanford.

West Union, Ill., May 18, 1897

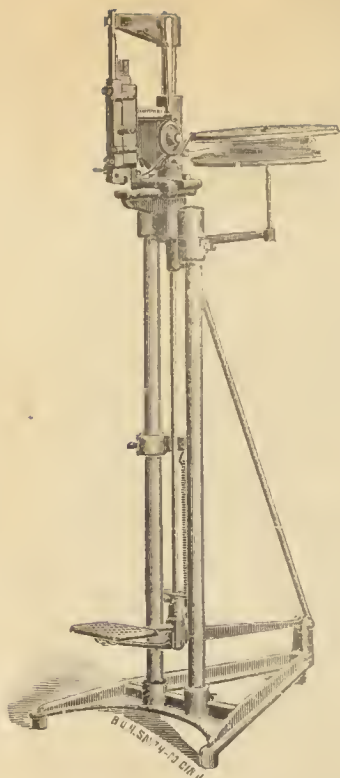
Dear Sir:—You may be interested to know that the bill of fruit ordered of you in the spring of '96, have all done well except the raspberries and the Crescent strawberries. I am especially pleased with my strawberries some of which are to say the least simply enormous. There is one bunch I have been tending very carefully and watching its development with no little interest. It has five fruit stalks with an average of eleven berries to the stalk. The largest berry is by actual measurement two and a quarter inches wide, one and a quarter inches long and three quarters of an inch thick. The berries all have the appearance of being fluted around the edge. The stalk on which the largest one is borne has eighteen berries on it. The large one is just beginning to turn pink and there are a number of unopened blossoms. I have searched the catalogue but find nothing similar named in it. Have you such a berry or do you know of one? Yours Very Truly, Ruth Harris Milan.

Stark, Illinois, Aug. 5 1897

Dear Sir:—Plants were fine and all grow and give the best satisfaction. Yours Truly,  
Wm. T. Ditmon.

"Comparisons are odious"—Our stock defies it.





# Cobden = Machine Works

MANUFACTURERS ...

## Wire Stapling Machines

...For all purposes

Our "Sucker State" Stapler



For \$25.00

Is the Cheapest Reliable Machine on  
the Market. . . . .

HUNDREDS- WHO... USE IT - SAY SO  
USED IN NEARLY EVERY STATE

For prices of other machines and  
wire, address. . . . .

...Cobden Machine Works

COBDEN, ILL.



### Tertimonials Continued

Fenton, Mich., May 10, 1897

Dear Sir: - We received the plants in fine order and they were the nicest lot of plants I ever helped to set out. We thank you for the extras very much. Am very well pleased except there was a mistake of 300. You sent 300 shuckless in the place of 300 Sharpless, but if they prove as good a berry, all right. But it was a disappointment for 150 of them were to go to another party. But mistakes will happen. Respectfully, R. J. Carmer.

Story Co., Iowa, Dec. 15, 1897

Dear Sir: - We have bought small fruit plants of you about fifteen years and the stock has always been good. The 5000 Wilson blackberries, 1500 Gregg raspberries, 1500 Cuthbert and 1000 Nemaha sent us last spring were especially fine and your promptness in replacing the plants lost in transit was fully appreciated. Find enclosed \$15 for 2000 Gregg and 1500 Wilson blackberry plants early spring shipment. Respectfully, J. Blackman & Son  
[Can furnish hundreds speaking favorably as above.]

Jacksonville, Jan. 2, 1898

Dear Sir: - Will you please send me your catalogue and prices on strawberries for this year. Those I got from you last year were very satisfactory. Yours Truly, H. L. Doan.



# WHOLESALE PRICE LIST....

## OF SMALL FRUIT

WM. C. BABCOCK,

Bridgman, Berrien County, Michigan.

### STRAWBERRIES.

	100	1,000		100	1,000
Aroma, S.	\$ .70	\$5 00	Lovett (S Best)	\$.30	\$ 1.75
Arrow, S.	.70	5.00	Lady Thompson, P.	.50	3.50
Barton Eclipse, P.	.40	2.50	Mary, P.	.50	3.50
Beder Wood, S.	.40	1.75	Margarete	3.00	25.00
Bubach, P.	.30	2 00	Marshall, S.	.50	2.50
Bismark, S.	.60	3 50	McKinley	3.00	25.00
Brnnett	.50	4.00	Mitchel's Early, S.	.30	1.50
Brandywine, S.	.30	2.00	Mayflower, E.	1.50	10.00
Bisel, S.	.30	2.50	Oriole, P.	.60	4.00
Crescent, S.	.30	1.50	Parker Earle, S.	.30	2.00
Columbian, S.	.30	2.00	Princeton Chief (No Good)	.40	2.50
Clyde, S.	.60	4.00	Plow City	.75	6.00
Cumberland, S.	.40	2.50	Princess, P.	.50	3.00
Cobden Queen, P.	1.50	10 00	Pride of Cumberland	1.00	6.00
Dew	.50	3.00	Seaford, P—per doz. 60c.	3.50	30.00
Dayton, S.	.30	2 00	Saunders, S.	.50	3.50
Enhance, S.	.40	2.25	Snow Ball	.60	4.00
Edgar Queen, P.	.40	2.50	Sharpless, S.	.40	2.25
Enormous, P.	.50	3.50	Splendid, S.	.30	2.00
Far West (No Good)	.50	3.00	Shuckless, S.	.50	3.00
Gandy, S.	.30	1.75	Tennessee Prolific, S. E.	.40	2.50
Greenville, P.	.30	1.75	Timbrell, P.	.50	3.50
Glen Mary, P.	1.00	7.00	VanDeman, S.	.40	2.50
Gandy Belle, P.	.50	3.50	Warfield, P—10,000 lots \$12.50	.30	1.50
Haverland, P.	.30	1.75	Wm. Belt, S.	.50	3.50
Holland, S.	.60	4.00	Woolverton, S.	.40	2.50
Ideal, S.	.60	4.00	Windsor Chief, P.	.40	2.50
Iowa Beauty	.50	2.00	Weston, P.	.60	4.00
Jessie, S.	.40	2.00	Wilson, S.	.40	2.50
Juncuda-Improved, S.	.60	4.00	Kyle No 1	1.50	10.60

630,000 strawberries booked in one order; 100,000 in another—largest order ever taken in this State.

### RED RASPBERRIES-SUCKER.

Turner	\$.50	\$ 3 00
Cuthbert	.50	3.00
Hansell	.50	3.00
Brandywine	.50	3.00
Thompson Early	.50	3.50
Marlborough	.60	4.50
The Miller	.75	6.50

### TIPS.

Columbian	2.25	17 50
London	2.50	22.00
Shaffer's Colossal	1.00	8.00
Cuthbert, Hansell and sucker		
Brandywine 10 M lots, each		25.00

### BLACK RASPBERRIES.

Gregg	.70	4.50
Souhegan	.70	4.50
Palmer	.60	4.50
Ohio	.70	4.50
Nemaha	.75	6.00

### TIPS.

Kansas	.80	6.00
Eureka	1.50	12.00
Munger	2.50	25.00
Golden Queen	.80	6.00

55,000 booked in one order.

### BLACKBERRIES-SUCKER.

Early Harvest	.50	4.00
Early Wilson—Rivals all others here	.50	4.00
Erie	1.00	8.00
Kittatinny—Liable to rust	.50	4.00
Snyder	.75	6.00
Eldorado	1.50	20.00

Ohmer	1.75	15.00
Lawton	.70	5.00
Taylor	.70	5.00

### NEW TIPS.

Rathbun	\$10.00	75.00
Leucetia (Dew)	1.00	8.00

65,000 booked in one order at above prices.

### CURRENTS-1 YEAR. NO. 1 PLANTS.

Pomona—per doz., \$4.00	25.00	125 00	Cherry and Laversailles	1.50	13.00
Wilder	1.00	8 00	Red Dutch	2.25	20.00
North Star	.75	5 00	White Grape	3.00	15.00
Red Cross	2 00	15.00	North Star Cuttings		3.00

### GOOSEBERRIES-NO. 1, 1 YEAR.

Downing and Houghton	2.00	17.00	Chantaqua	\$15.00	
Industry	\$12.00		Smith Improved	2.50	25.00
Pearl	\$15.00				

### GRAPES-NO. 1, 1 YEAR, FINE ROOTS.

Brighton, red	2.25	18.00	Moore's Early	2.00	16.00
Concord	1.25	10.00	Niagara, white	2 00	16.00
Champion	1.80	14.00	Salem, red	2.50	20.00
Delaware, red	2.50	22.00	Worden, black	2.00	15.00
Empire State	2.00	15.00			

Orange Quince, No. 1, 2 years, 3½ and 4 feet, per hundred, \$12.00.

It's Your Treatment of the Supposedly "Minor Details" of Cultivation on the Farm and Market Garden which Makes or Mars Your Success in Life. No Paper Published in all this Country gives so many Pointers on the "Minor Details" of all Market and Garden Crops as does AMERICAN GARDENING.

**A**piary  
Aquatic Plants  
**B**ulbs in Garden and Greenhouse  
**C**urrent Work  
Amateur's Guide in Fruits, Flowers and Vegetables  
**D**evices,  
Labor-saving  
Diseases  
**E**xhibitions  
Entomology  
**F**ruits, All  
Flowers, All  
Fertilizers  
Fungicides  
And How to Use Them

L · M · N · O

"Intensive Cultivation is the Keynote to Success."

**SUCCESS**

Waits on all who subscribe to

**AMERICAN GARDENING**  
\$1.00 a Year. Every Saturday.

A Complete Practical Guide to Every Phase of Plant Culture in the Open and Under Glass and the Development of Land and Home Surroundings.

**THE SOIL'S PRODUCTIVENESS INCREASED**

Worth \$100. a year and more. The only true guide to a successful life in the country. Subscribe and get rich.

**VALUABLE PREMIUM TO EVERY NEW SUBSCRIBER**

**G**reenhouses  
Grape Culture  
Indoors and Outdoors

**H**ome Grounds  
Hardy Shrubs  
and Plants  
Herbaceous Border

**I**llustrations  
All new and good  
things are fully  
illustrated  
implements  
Insecticides

**J**ottings of  
Interest  
Home and Abroad

**K**itchen Garden  
Everything in  
Season

R · S · T to Z

**TWO CASH PRIZES OFFERED EVERY WEEK:**

ONE for Photograph of Well-Grown Plant with Description as to How the Result Shown was Obtained, and ONE for Best Answers to Question Box.

**MONTHLY PRIZE FOR BEST ESSAY**      **LITERARY SUPPLEMENT MONTHLY**  
On an Announced Subject of General Interest.      Special for Advanced Readers.

**Colored Art Supplement Given Free Every Month**

AND NUMEROUS OTHER ATTRACTIONS—FREE SAMPLE COPY ON APPLICATION.

Publishers **AMERICAN GARDENING**, P. O. Box 1697, NEW YORK CITY.

## SPECIAL PREMIUM OFFER

On all orders of \$1.00 to \$5.00, at list prices accompanied with cash, I will give the Agricultural Epitomist (monthly) one year free. For \$5.00 to \$10.00, Our Horticultural Visitor, one year free. For \$10.00, ten per cent. extra given in plants (your choice) at list prices.

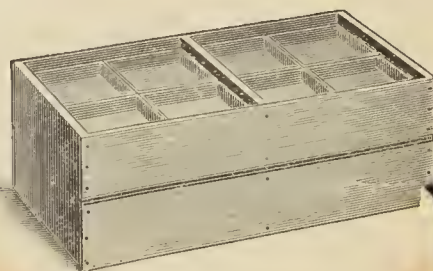
Ask Epitomist Co., Indianapolis, Ind., for sample copy.

Our Horticultural Visitor, Kinmundy, Ill.

**Wells-Higman Co.**

St. Joseph, Mich.

Manufacturers of . . .



**Berry Boxes and Crates,**

**Climax Grape Baskets,**

**Climax Peach Baskets,**

**Bushel Baskets, Etc.**



**All Kinds of Fruit Packages**

SEND FOR ILLUSTRATED PRICE LIST